

HARTMANN&FORBES | *Sample Refresh & Fabric Update*



MEMO REDESIGN

Features increased size of memos with a unique top cutout for better usability when viewing in the storage box.



DESIGNER SAMPLE KIT

Holds up to 70 memos; order empty to store memos as you acquire them or custom filled with the memos of your choice.



WOODBIND FINISH KIT

Contains slats of each color and finish, the complete set of natural woven tapes, valance samples and a 2.5" Duplex Slat.



2014 REFERENCE KIT

- The redesigned two-piece kit features detailed photos of each weave and finish with inspirational images.
- The updated Specification Guide blends simplified specs with price list charts making quoting easier than ever.

Reference kits are free of charge.
Contact your local showroom to request a kit today.



Photo Credit: Hartmann&Forbes

New in 2014, Hartmann&Forbes has introduced two **Solarscreen** textures, both neutral and suitable for high traffic spaces, as well as five new **Privacy Fabrics** that coordinate with existing natural shades.

DRAPERY HARDWARE | *Recent Introductions*



THE 2014 CATALOG FROM PARIS TEXAS
HARDWARE IS NOW AVAILABLE ONLINE.
DOWNLOAD YOUR COPY TODAY.

Highlights of the new catalog include the 1" California Resin Finial collection and the Quick Ship Luxe Line of Hand Drawn Traverse Systems. The California Resin designs feature unique textures, shapes and applications, including Endcaps that can pair with a Front Facing Finial Kit. The Luxe Line is comprised of modern-to-transitional finial designs available in three finishes.



INTRODUCING SELECT METAL

Select Drapery Hardware has introduced a premium collection of metal poles and accessories that includes:

- 5 finishes in two diameters
- 4 unique ring styles
- 3 rosette holdbacks
- Bypass brackets and rings

Contact your local showroom to request a Select Metal brochure.



Save The Date!

Fall Market events will be here before you know it. Mark your calendar now and see below for your local showroom's event date.

KANSAS CITY

November 6

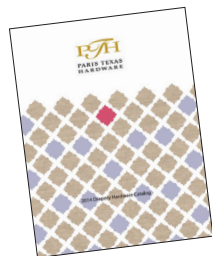
MINNEAPOLIS

November 6

ST. LOUIS

November 11

Watch for your invitation in the mail.



See what's new from Paris Texas Hardware

Download your copy
of the 2014 catalog at
www.paristexashardware.com.



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SELLING POINTS

ROLLER SHADES

Roller Shades offer a clean, streamlined look without the bulk of Roman Shades, and the endless variety of fabrics available makes them suitable for any style.

- **Energy efficient** fabrics from Lutron, BTX, Comfortex, Hartmann&Forbes and Kirsch provide protection from the sun, keep you warm in the winter and cool in the summer.
- Manage your shades with the touch of a button with **motorized options** from Lutron, BTX, Comfortex and Hartmann&Forbes.
- **Customize your shades** with scallops, trims and valance options.
- Kirsch introduces **cordless roller shade** options; cordless for safety and clean aesthetics.

Contact your KDR Sales Representative for more information.

ST. LOUIS & KANSAS CITY SHOWROOMS

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Kirsch

WAYS TO SAVE ON KIRSCH IN 2014

July 14 - September 8

\$5 STANDARD CORDLESS

Honeycomb, Natural Shades, Real Wood Blinds and Roman Shades

\$5 CORDLESS TOP DOWN/ BOTTOM UP

Honeycomb and Roman Shades

\$25 SPIFF PER UNIT

Ambiance™ Sheers



\$10 SPIFF PER UNIT

Vertical Blinds, Roller Shades and PanelTrac®

October 6 - December 16

\$10 SPIFF PER UNIT

Honeycomb, Roman Shades and Natural Shades

FREE UPGRADE ON AMBIANCE

Wood Trends Valance

FREE UPGRADE ON VERTICAL BLINDS

Transitional or Traditional Valance

(Excludes Metal Blinds & Contract Orders)