THE GREAT OUTDOORS



Known for their designer decorative hardware, the beauty and sophistication of The Finial Company need not be kept indoors. Their Outdoor Collection pairs the design and craftsmanship you expect with five custom finishes guaranteed not to rust or fade for five years when maintained properly. To ensure longevity, each order comes with a 2-ounce bottle of finish and protective topcoat.







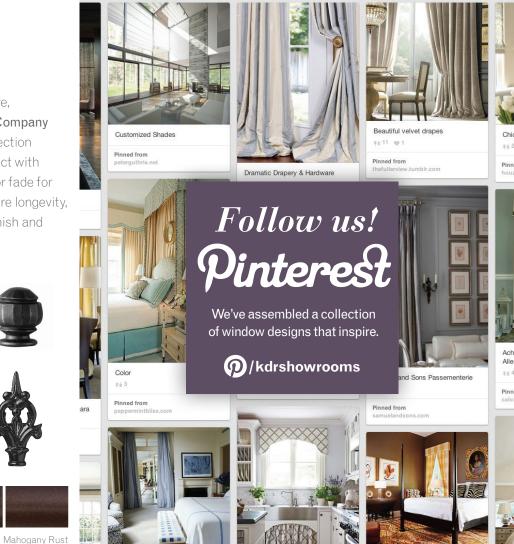




Bronze







NATURAL WINDOW COVERINGS



A LOOK FROM INSIDE AND OUT; examples from Kirsch of natural shades with no liner, a light-filtering liner and room darkening liner.

KDR's Window Covering Department offers natural window coverings from Kirsch and Hartmann&Forbes. We've assembled a short list of helpful considerations for reference when selecting the right shade for your client.

LIGHT CONTROL & PRIVACY

- While you might prefer the look of a natural shade without a liner, you might also consider a light-filtering option or a room-darkening/blackout liner.
- Liners not only provide extra privacy and various levels of light filtration, they protect the shade itself as well as the home's furnishings.
- As an alternate privacy option, you might consider a shade that lowers from the top down (Top Down/ Bottom Up by Kirsch and SplitView by Hartmann&Forbes).

VALANCE OPTIONS

- Both Hartmann&Forbes and Kirsch offer natural shades with, or without a valance.
- In addition to a standard, straighthanging valance, Kirsch offers a wood valance (a simple strip of molding) and a variety of scalloped edge designs.



From Hartmann&Forbes: Liniedge (above) and fabric liner (below)





Save The Date!

Spring Market events are right around the corner. Mark your calendars to view new spring introductions.

KANSAS CITY

Thursday, April 24

ST. LOUIS Tuesday, April 29

MINNEAPOLIS Thursday, May 1

\$5 KIRSCH UPGRADES Jan. 17 – March 17 See inside for details.

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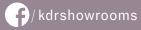
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Selling Points



MOTORIZATION AT A GLANCE

Perfect for hard-to-reach windows, residential and commercial applications, the convenience of motorization is available with select roman and roller shades, panel tracks, wood blinds and shutters from Hartmann&Forbes, BTX, Lutron and Norman Shutters.

- Hartmann&Forbes' Automation Specialists help designers specify and manage automation projects at no-charge. They collaborate with a designer's team of architects, builders, installers and integrators to ensure the project is completed accurately and efficiently.
- The **BTX Drapery System** incorporates designer rods with custom controls. Their AC Drapery System pulls up to 160 pounds of drapery, making it an ideal choice for large-scale commercial and hospitality projects. Their DC Drapery System offers a simple, cost-effective solution using a standard wall outlet or an optional solar panel.
- The **BTX Motorized Roller Shade Systems** are available as AC or DC systems.
- Lutron offers battery-powered roller and cellular shades including an ultra-efficient drive technology and 3-5 year battery life at a price point comparable to that of a manual shade.
- Norman Shutters is the only national brand offering motorized shutters and their PerfectTilt[®] RF System comes with two configurations: a standard, rechargeable battery pack or a solar option.

Offerings vary by manufacturer. Contact the KDR Window Covering Department for help selecting the right system for your space.





Standard Cordless (Honeycomb, Woven Wood, Real Wood & Roman Shades) Cordless Top Down/Bottom Up (Honeycomb and Roman Shade)

RECEIVE A \$100 PER UNIT SPIFF ON AMBIANCE

Excludes metal blinds and contract orders.